

FOR SELLERS

Selling property? Here's what your agent will ask you for, and why.

From 1 July 2026, every Australian real estate agent is required by federal law to verify the identity of the people they help sell property. The check happens once, up front — before your property goes to market.

COMMENCES

1 JUL
2026

Applies to every agent — regardless of who you choose.

**Once**VERIFIED ONCE
PER TRANSACTION**~5 min**AVERAGE TIME
FOR INDIVIDUALS**7 years**RECORDS SECURELY
RETAINED**AUSTRAC**THE FEDERAL
REGULATOR

WHEN VERIFICATION HAPPENS FOR SELLERS

1**Appraisal**Agent visits your
property

PREP YOUR ID

2**Listing Signed**You sign the agency
agreement**3****AML Verified**Your ID is checked via
app or in office

5-10 MINUTES

4**Listing Launched**Your property goes to
market**5****Sale Agreed**Contracts exchanged
with the buyer**6****Settlement**

Transaction completes

DONE

WHAT YOU'LL BE ASKED TO PROVIDE

**If you own the property personally**

- ✓ Photo ID (driver's licence or passport)
- ✓ Full name, date of birth, residential address
- ✓ Confirmation of your ownership of the property
- ✓ If selling jointly, all owners must provide ID

**If the property is owned by a company or trust**

- ✓ ASIC company details, or the trust deed
- ✓ ID for directors, trustees, and beneficial owners (25%+)
- ✓ Authority to sell on behalf of the entity

SELLING ON BEHALF OF SOMEONE ELSE? YOU'LL ALSO NEED:

**Estate sale**Grant of probate or letters of
administration, plus the executor's
photo ID.**Power of attorney**The original or certified power of
attorney document, plus the attorney's
photo ID.**Trustee sale**The trust deed (and any variations),
plus ID for each trustee.**Joint owners**Every registered owner must verify
their identity — partners, family
members, business co-owners.**Company-owned property**Current ASIC company extract, plus ID
for the directors and any shareholders
with 25%+ ownership.**Selling from overseas**Additional documents may be required
— talk to your agent before listing if
you're not in Australia.**BE PREPARED**

Have your driver's licence or passport ready before your appraisal. If you're selling on behalf of an estate, trust or company, bring the supporting documents listed above. Verification takes about five minutes when you have the documents on hand.

LEARN MORE: [AUSTRAC austrac.gov.au](https://austrac.gov.au) · [OAIC oaic.gov.au](https://oaic.gov.au) · [AML/CTF Act 2006 \(Cth\) legislation.gov.au](https://legislation.gov.au)

This information is general only and is not legal, financial or tax advice. Speak with your real estate agent, conveyancer or legal adviser for advice on your specific circumstances.